

Foundation Finance & Investment Committee Meeting Minutes for October 19, 2022 3:00PM

Zoom Video:

VIDEO

Meeting Participants

Committee Members Present:

Jake Wuest (Chair), Dale Landon, Barbara Fromm, Paul Hinkes, Jim Williams

Committee Members Absent:

Tom Minder

Non-Voting Committee Members (total #):

Dave Vigo

Non-Voting Committee Members Absent

Guest(s)

Kirstien Renna, Mike Hofacre, Catherine Abbott

Recorder

Juli Maxwell

Meeting Minutes

1. Call to Order/Roll Call

The meeting was called to order at 3:00 pm.

2. Action Items

2.1Approval of Agenda: Regular Foundation Finance & Investment Committee Meeting of October 19, 2022 Agenda: Pursuant to Government Code Section 54954.2(b)(2), the Committee may take action on items of business not appearing on

the posted agenda, upon a determination by a two-thirds vote of the members of the legislative body present at the meeting, or, if less than two- thirds of the members are present, a unanimous vote of those members present, that there is a need to take immediate action and that the need for action came to the attention of the local agency subsequent to the agenda being posted as specified in subdivision (a).

2.2 Confirmation of Agenda: Approval of Agenda for the Regular Finance & Investment Committee Meeting of October 19, 2022, with any addition, corrections or deletions.

Agenda was approved.

3. Minutes

3.1 Approval of regular Finance & Investment Committee Meeting Minutes – September 21, 2022.

Paul Hinkes moved to approve the minutes from August 31, 2022 and Barbara Fromm seconded.

Motion carried.

4. Comments from the Public

Public Comments: In accordance with Senate Bill 361 and guidance from the California Department of Public Health on gatherings, remote public participation is allowed and will be accepted in person, by email to codfoundation@collegeofthedesert.edu and read into the record during public comment or by using the raise your hand function by joining the Zoom link. There is a time limit of three (3) minutes per person. All comments must be submitted or brought forward prior to the end of the public comments section. Persons with disabilities may make a written request for a disability-related modification or accommodation, including auxiliary aids or services, in order to participate in the Committee meeting. All requests should be directed to the Foundation in advance.

There were no comments from the public received.

5. Discussion and Action Items

5.1 Presentation from Covington Capital Management (Richard Azarloza, Portfolio manager will attend via Zoom)

Richard Azarloza shared with the committee that they are now Covington | Cerity Partners LA. Richard reviewed with committee the portfolio as of July 31, 2022.

Overall asset allocation is 47% stocks, 46% bonds and 7% cash. Portfolio is, as of TODAY, valued at \$21.3 million and generates over \$500,00 in annual income. In July, the portfolio had declined 7%, today the portfolio is down 12.8%. Some winners include Chevron, United Healthcare, Abbvie and Costco. On the downside the "losers" include Meta, Disney, Garmin and Comcast. Despite negative returns, the bond portfolio has performed roughly in-line with the Barclays benchmark.

Richard explained that a recession is likely. Feds are raising rates to slow things down. Inflation is across the globe. The markets will recover before the recession ends.

(Richard's presentation is attached to these minutes.)

5.2 Review and approval of the July 31, 2022, Financial Statements

Kirstien Renna gave the committee an overview of the financial statements for July 31, 2022 and August 31, 2022.

Foundation currently has a 101.7% fundraising revenue increase year over year. State of the College is now a fundraising event.

Starting January 1, 2023, the Foundation will no longer be handling pass-through scholarships. This will be handled by the district. Revenues will decrease because of this, although the funds were not donations to the Foundation.

Total fundraising in unrestricted funds is \$465,992, which is 38% of goal.

As of August 31, 2022, \$28,756 has been given out in scholarship support to students, and \$13,412 in program support. Total combined support is \$42,168, with an additional pending request of \$196,717.

Barbara Fromm moved to approve the July 31, 2022, Financial Statements. Paul Hinkes seconded.

Motion carried.

5.3 Review and approval of the August 31, 2022, Financial Statements.

Barbara Fromm moved to approve the August 31, 2022, Financial Statements. Paul Hinkes seconded.

Motion carried.

5.1-5.3 Follow-up Items	5.1 Task of	5.1 Due by
NONE		

7.0 Adjournment

Committee Chair adjourned the meeting at 3:52 pm.

Next Meeting: October 19, 2022



As of July 31, 2022

Richard Azarloza, CFA,CFP® CEO | Portfolio Manager 213.629.7532 r.azarloza@ccmwealth.com



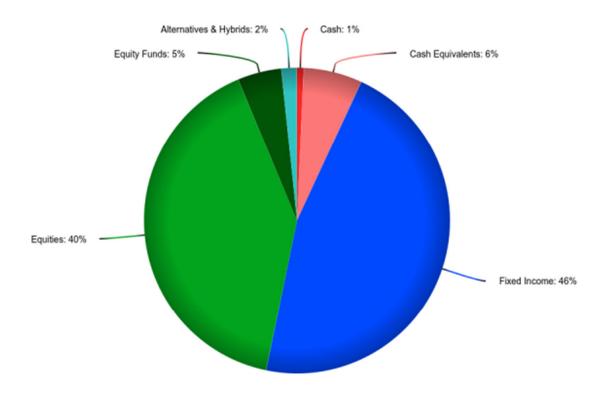






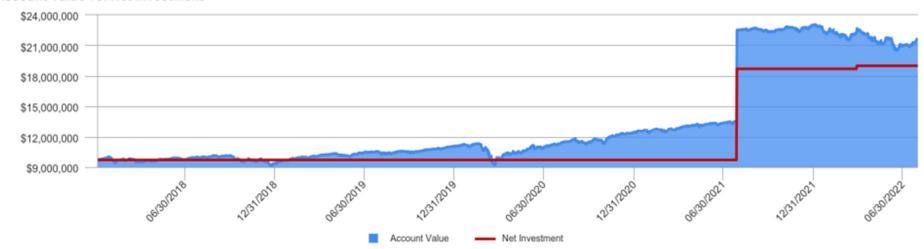
- The **portfolio is now valued at \$21.6 million** and generates over \$500,000 in annual income. Since inception (1/2018) the portfolio has appreciated more than \$2.6 million.
- The current asset allocation of 47% stocks, 46% bonds and 7% cash is in-line with your long-term targets.
- The portfolio has declined 7% YTD, after gaining nearly 47% over the last 3 calendar years. Unrealized gains are roughly \$1.6 million.
- Recent additions of \$9.0 million and \$300,000 occurred in July 2021 and March 2022, respectively.
- We continue to focus on high quality companies with enduring competitive advantages and strong balance sheets. Your stocks have outperformed the S&P500 by 100 bps and 180 bps over the last 12 months and since inception.
- The Top Ten stocks comprise 26% of the equity portfolio Apple, Microsoft, Amgen, Merck and Roper are your largest individual holdings. Recent activity includes purchases of Avalon Bay and Disney, and sales of Monster Beverage and Bristol Myers.
- Highlighted winners over the last 12 months, **Chevron** soared 68%; **United Healthcare** jumped 33%; **Abbvie** rose 28%; and **Costco** gained 26%. On the downside, **Meta** plunged 56%; **Disney** sank 39%; **Garmin** dropped 36%; and **Comcast** fell 35%.
- Despite negative returns, the bond portfolio has performed roughly in-line with the Barclays benchmark. The mostly corporate bonds have an average "A" rating and an average maturity less than four years.





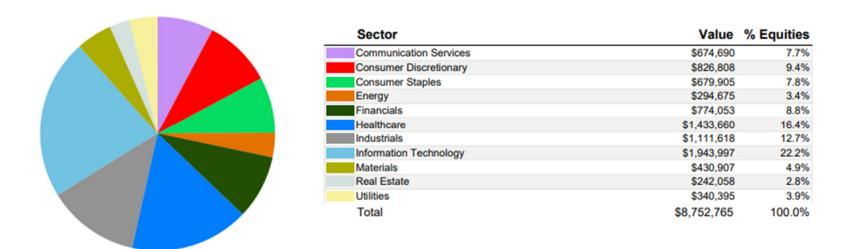
Asset Class	Current Value	Current Percent
Cash	\$152,692	1%
Cash Equivalents	\$1,342,309	6%
Fixed Income	\$10,019,169	46%
Equities	\$8,752,765	40%
Equity Funds	\$1,000,625	5%
Alternatives & Hybrids	\$355,618	2%
Total	\$21,623,178	100%

Account Value vs. Net Investment



	Year to Date	12 Months (Last Month End)	3 Years (Last Month End)	Inception to Date (1/4/2018)
Start Value	\$22,994,730	\$22,508,316	\$10,475,865	\$9,705,292
Contributions	\$300,000	\$300,000	\$9,300,000	\$9,300,478
Withdrawals	\$0	\$0	\$0	\$0
Net Contribution	\$300,000	\$300,000	\$9,300,000	\$9,300,478
Ending Value	\$21,623,178	\$21,623,178	\$21,623,178	\$21,623,178
Investment Gain	(\$1,671,552)	(\$1,185,138)	\$1,847,313	\$2,617,408
Net Return	(7.22%)	(5.21%)	6.90%	6.24%

Returns for periods exceeding 12 months are annualized.

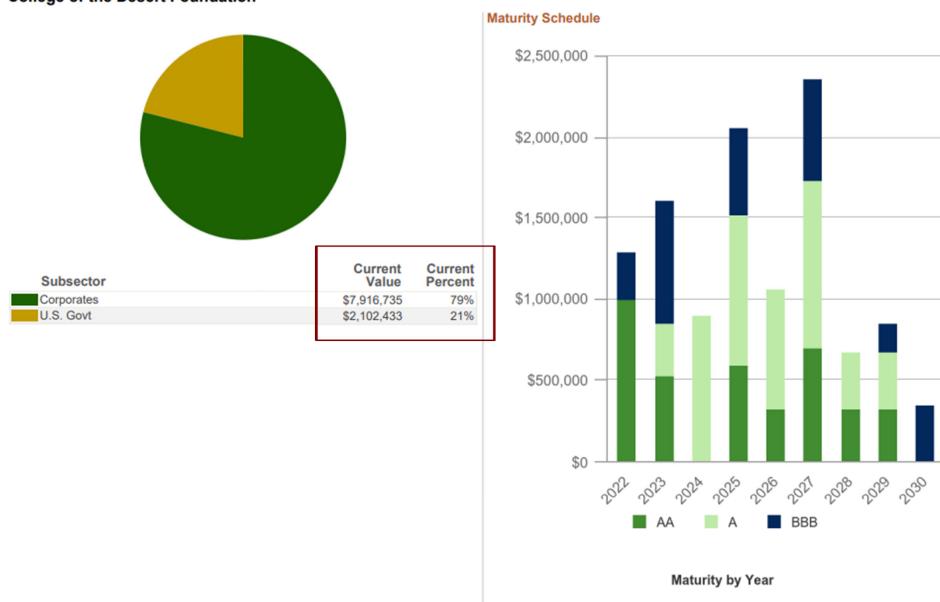


Top 10 Holdings						
Description	Quantity		Equities	Current Yield	Percent Gain/Loss 2022	
Apple Inc	2,000	\$325,020	3.7%	0.6%	(8.5%)	
Microsoft Corp	1,000	\$280,740	3.2%	0.9%	(16.5%)	
Amgen Incorporated	1,000	\$247,470	2.8%	3.1%	8.9%	
Merck & Co Inc	2,500	\$223,350	2.6%	3.1%	16.6%	
Roper Technologies Inc	500	\$218,335	2.5%	0.6%	(8.1%)	
Chevron Corp	1,250	\$204,725	2.3%	3.5%	39.6%	
Truist Financial Corp	4,000	\$201,880	2.3%	4.1%	(11.6%)	
Broadcom Inc	350	\$187,418	2.1%	3.1%	(19.5%)	
Raytheon Technologies Corp	2,000	\$186,420	2.1%	2.4%	8.3%	
Unitedhealth Group Inc	342	\$185,480	2.1%	1.2%	8.0%	



Fixed Income Summary

College of the Desert Foundation





Portfolio Performance

College of the Desert Foundation			1	
Asset Class	Year to Date Net Return	12 Months (Last Month End) Net Return	3 Years (Last Month End) Net Return	Inception to Date (1/4/2018) Net Return
Cash	0.0%	0.0%	0.0%	0.1%
Cash Equivalents	(0.2%)	† (0.2%)	† 0.4%	† 0.9%
Fixed Income	(5.5%)	(6.7%)	0.0%	1.2%
Equities	(9.9%)	(3.6%)	14.5%	13.3%
Equity Funds	(14.2%)	(13.3%)	5.5%	4.1%
Alternatives & Hybrids	11.2%	17.5%	6.6%	3.0%
Total	(7.2%)	(5.2%)	6.9%	6.2%
T-Bill 3 Month	0.2%	0.2%	0.6%	1.1%
CPI - Seasonally Adjusted	5.4%	8.4%	4.8%	3.9%
Barclays Municipal Bond 3 YR	(2.4%)	(2.7%)	0.5%	1.4%
Barclays Municipal Bond 5 YR	(3.8%)	(4.2%)	0.5%	1.7%
Barclays US Intermediate Gov/Credit	(5.2%)	(6.5%)	0.4%	1.5%
S&P 500	(12.6%)	(4.6%)	13.4%	11.5%
S&P 500 Equal Weighted	(9.4%)	(2.8%)	12.5%	10.1%
MSCI All Country World Index Gross	(14.4%)	(10.1%)	9.0%	6.8%
MSCI EAFE	(15.6%)	(14.3%)	3.2%	1.0%
MSCI EM	(17.6%)	(19.8%)	1.3%	(1.2%)

† Linked partial period return

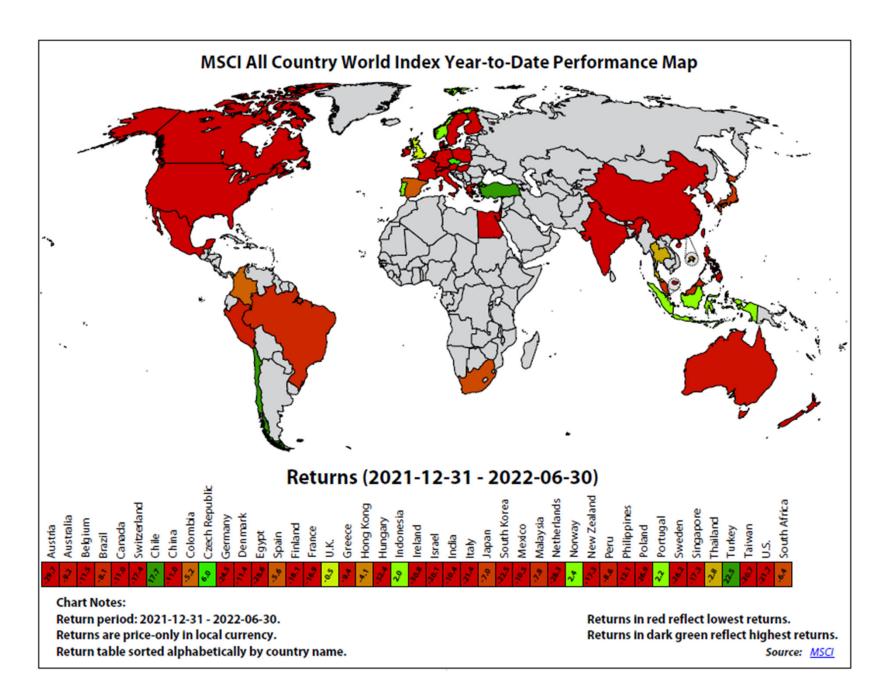
Returns for periods exceeding 12 months are annualized.

Account	Value	Year to Date Net Return	2021 Net Return	2020 Net Return	2019 Net Return
College of the Desert Foundation (xxxx6303, Balanced (30-65%))	\$21,623,178	(7.2%)	10.8%	12.9%	17.3%
Total	\$21,623,178	(7.2%)	10.8%	12.9%	17.3%



- Rising rates, surging inflation and growing recession fears weighed heavily on consumer confidence and US stocks officially entered bear-market territory in Q2. What has made 2022 so challenging is that there have been few places to hide.
- The S&P 500 tumbled 16% in Q2, its worst quarter since the pandemic. Adding Q1's 5% drop, the S&P's 20% decline YTD is the worst since 1970. The Nasdaq fared even worse, falling 30%. High-quality outperformed low-quality and Value outperformed Growth for both Q2 and 1H.
- **Q2 marked a quarter in which all sectors experienced negative returns**. Consumer Discretionary, Communications Services and Technology were all down more than 20%. Energy was the lone bright spot in the first half of the year, gaining 29%.
- The MSCI EAFE Index also lost 15% in Q2. All major countries fell, but the UK was the top performer, followed by Japan. Emerging Markets slumped 17% in the first half, but China rallied 19% from April lows as lockdowns were lifted.
- Commodities outperformed in 1H, despite a 10% plunge in June. The GSCI Index soared 26% in the first half, and oil closed at \$107 per barrel. Gold slumped 7% in Q2 and is now down 1% YTD.
- The slowdown in European and Chinese economic activity spurred a flight to safety. **The US Dollar Index jumped 6% in Q2 and US Treasury Bills** eked out small gains. However, with the highest inflation in over 40-years, real returns were negative. **Bitcoin also posted its worst quarter since 2011,** its worst month ever in June, and now trades 72% off its 52-week high.
- The Bloomberg US Aggregate Index fell 5% in Q2 and 10% in 1H, its worst start to the year since 1981. It was also the worst 1H performance for long-term Treasuries and IG corporate in modern history. Credit was crushed, led by high yield which plunged a staggering 10% in Q2.



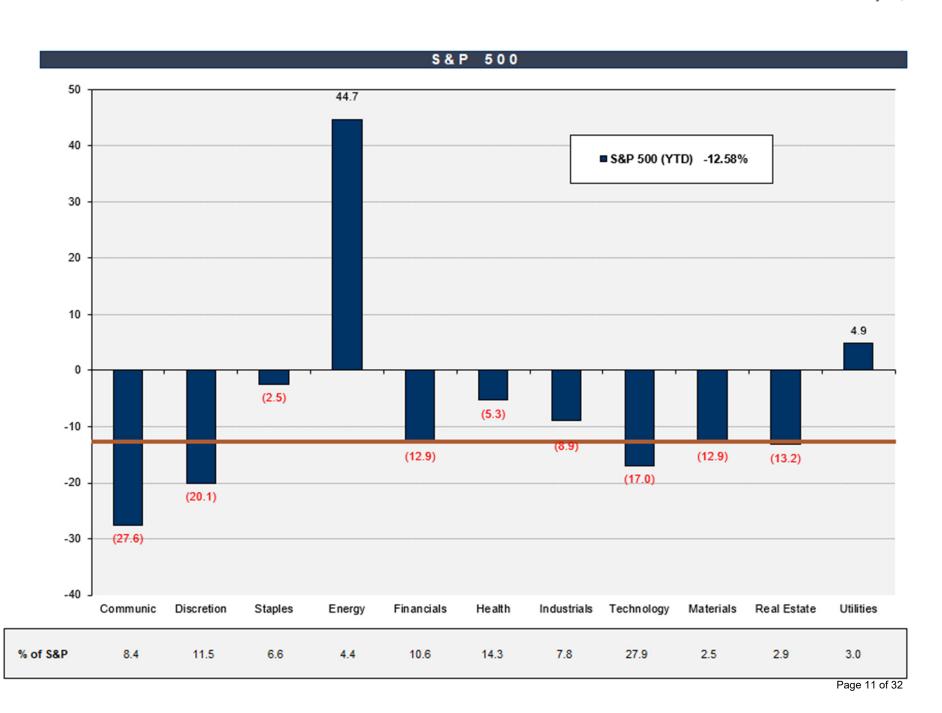






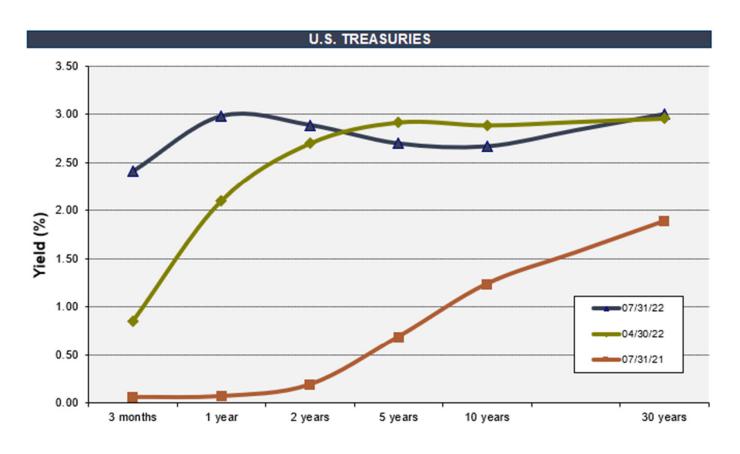
- The US may still avoid a recession over the coming year, but we are less convinced that this is true than we were a few months ago. The usual ingredients for a recession – tight monetary policy, an inverted yield curve, plus a shock to aggregate demand in the form of a sharp decline in real wages – are currently present.
- The Fed remains very concerned that long-term inflation expectations may become unanchored to the upside. Headline inflation, which includes more volatile food and energy prices, has seemingly become a more impactful driver of long-term expectations than core measures.
- We see no compelling signs of an acceleration in European or Chinese growth that could act as a ballast to support the global economy. The European energy situation is worsening, and indicators of China's post-lockdown rebound are deteriorating.
- The current scenario continues to present challenges for our central bank. On the one hand, the Fed must take drastic action to address elevated inflation; on the other hand, the Fed wants to avoid tightening so quickly that it leads to a recession.
- Engineering a soft landing remains a difficult maneuver even under conventional circumstances, and the current environment with a war, an overburdened supply chain, and a waning pandemic is anything but conventional.
- **US earnings are now susceptible to downward revisions.** We recommend a more cautious stance towards stocks and bonds in a global multi-asset portfolio. However, financial markets rarely trend sideways over 6-12 months and risky assets may move higher when we see a peak in the US headline inflation rate.

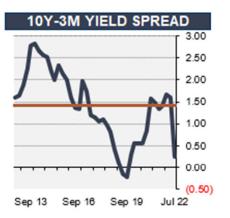
July 31, 2022



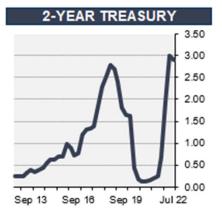


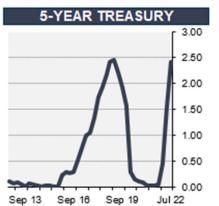
C O V I N G T O N Inverted Yield Curve Often Precedes Recession

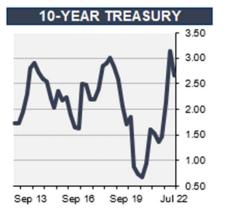










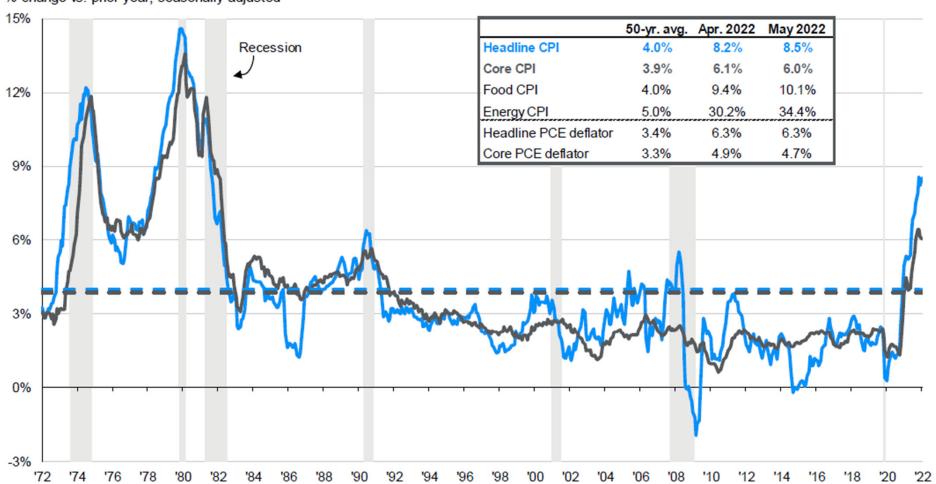






CPI and core CPI

% change vs. prior year, seasonally adjusted



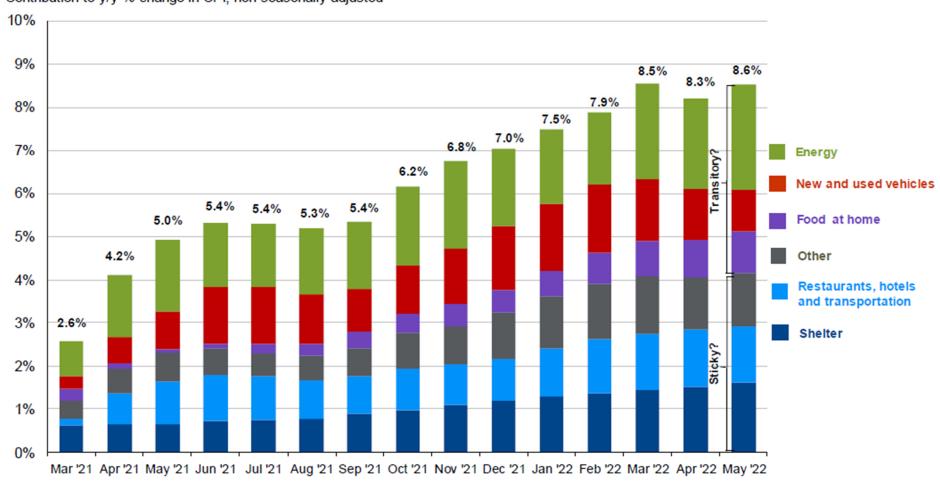
Source: BLS, FactSet, J.P. Morgan Asset Management.



Inflation Components

Contributors to headline inflation

Contribution to y/y % change in CPI, non seasonally adjusted

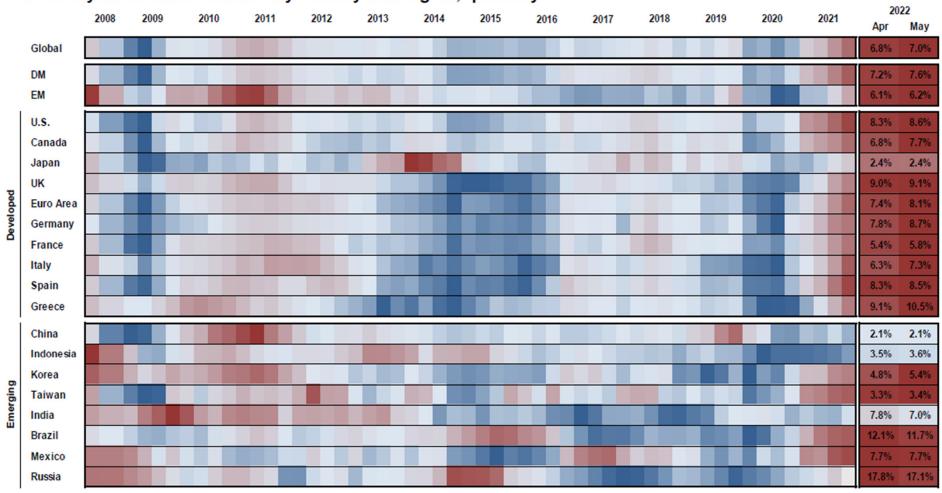


Source: BLS, J.P. Morgan Asset Management. Contributions mirror the BLS methodology on Table 7 of the CPI report. Values may not sum to headline CPI figures due to rounding and underlying calculations. "Shelter" includes owners equivalent rent and rent of primary residence.



It's a Global Inflation Problem

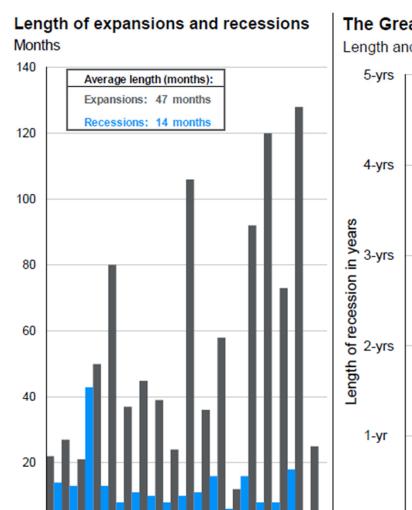
Year-over-year headline inflation by country and region, quarterly



Source: Bank of Mexico, DGBAS, Eurostat, FactSet, Federal Reserve, Goskomstat of Russia, IBGE, India Ministry of Statistics & Programme Implementation, Japan Ministry of Internal Affairs & Communications, Korean National Statistical Office, Melbourne Institute, National Bureau of Statistics China, Statistics Canada, Statistics Indonesia, UK Office for National Statistics (ONS), J.P. Morgan Asset Management. Heatmap is based

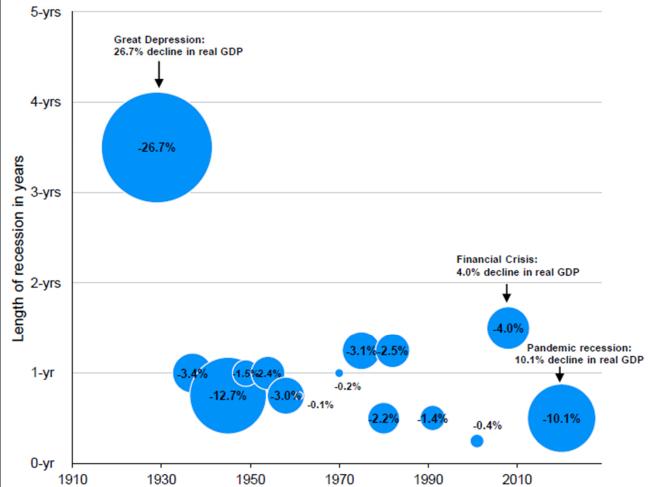


US Expansions and Recessions



The Great Depression and post-war recessions

Length and severity of recession



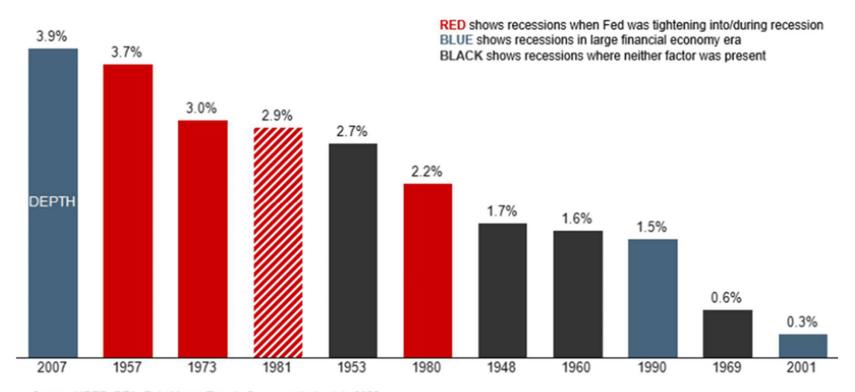
Source: BEA, NBER, J.P. Morgan Asset Management.

1921 1927 1938 1949 1958 1970 1980 1991 2009



GDP Contraction by Recession

Recession – a significant, widespread and prolonged downturn in economic activity typically producing declines in industrial output, consumer demand and employment; and generally identified by a fall in GDP in two successive quarters.



Source: NBER, BEA; Bain Macro Trends Group analysis, July 2022

U.S. Recession Risk Indicators

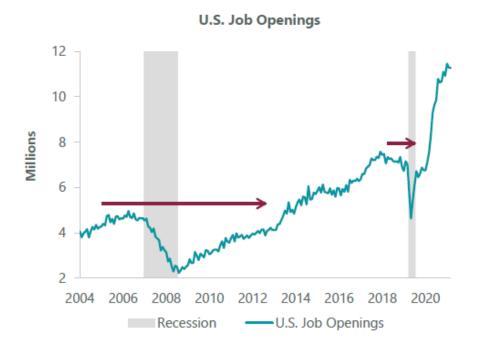
• 12 variables have historically foreshadowed a risk of recession

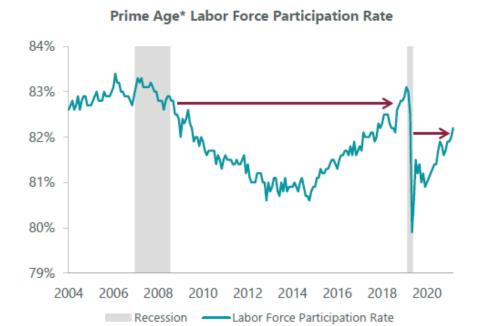
		June 30, 2022	May 31, 2022	April 30, 2022	March 31, 2022
	Housing Permits	•	•	•	•
,	Job Sentiment	•	•	•	•
	Jobless Claims	•	•	•	•
)	Retail Sales	•	•	•	•
	Wage Growth	×	×	×	×
	Commodities	•	•	•	•
vity	ISM New Orders	•	•	•	•
Activity	Profit Margins	•	•	•	•
	Truck Shipments ×	•	•	•	•
	Credit Spreads	×	•	•	•
	Money Supply	•	•	•	•
	Yield Curve	•	•	•	•
	Overall Signal	•	•	±	•
		★ Expansion	Caution	× Recession	

Data as of June 30, 2022



Labor Remains the Bright Spot





*Prime age represents the ages between 25-54.

- Job openings have surged following the COVID-19 crisis with approximately 3.8 million more today relative to the prior peak.
- ► Following the Global Financial Crisis, it took ~5 years for the prime age labor force participation rate to trough and another ~5 years to recover.
- The current recovery is drawing people back into the labor force twice as fast as was occurring pre-pandemic which should buoy consumer spending.



Data as of Feb. 28, 2022, latest available as of March 31, 2022. Source: FactSet, U.S. Department of Labor. Past performance is not a guarantee of future results. Investors cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges.



Cash

College of the Desert Foundation

Description	Quantity	Cost Basis	Current Price	Value	% Cash	Annual Income	Current Yield
Cash					,	,	
Charles Schwab Bank Deposit Accounts		\$152,692		\$152,692	100.00%	\$0	0.00%
				****		• •	
Total		\$152,692		\$152,692	100.00%	\$0	0.00%

Cash Equivalents

College of the Desert Foundation

Description	Quantity	Cost Basis	Current Price	Value	% Cash Equivalents	Annual Income	Current Yield
State Tax Exempt							
US Treasury Bill 10/11/22 10/11/2022	1,000,000	\$994,587	\$99.54	\$995,405	74.16%	\$0	0.00%
US Treasury Bill 12/01/22 12/01/2022	350,000	\$349,081	\$99.12	\$346,904	25.84%	\$0	0.00%
State Tax Exempt Total		\$1,343,668		\$1,342,309	100.00%	\$0	0.00%
Total		\$1,343,668		\$1,342,309	100.00%	\$0	0.00%

As of July 31, 2022



Description	S&P Rating	Quantity	Cost Basis	Current Price	Value	% Fixed Income	Annual Income	Yield to Maturity
State Tax Exempt	<u>_</u>							
United States Treasury Note 11/15/2025 2.250%	AA+	175,000	\$170,557	\$98.20	\$171,855	1.72%	\$3,938	2.83%
Accrued Income					\$835			
US Treas Nt 07/31/2025 2.875%	AA+	325,000	\$324,581	\$100.11	\$325,356	3.25%	\$9,344	2.84%
Accrued Income					\$25			
US Treasury 0.500 10/31/27 10/31/2027 0.500%	AA+	350,000	\$324,748	\$89.13	\$311,938	3.12%	\$1,750	2.74%
Accrued Income					\$442			
US Treasury 2.375 05/15/29 05/15/2029 2.375%	AA+	325,000	\$329,520	\$97.88	\$318,094	3.19%	\$7,719	2.72%
Accrued Income					\$1,636			
US Treasury 2.500 03/31/23 03/31/2023 2.500%	AA+	325,000	\$324,035	\$99.69	\$323,984	3.26%	\$8,125	2.97%
Accrued Income					\$2,731			
US Treasury 2.875 05/15/28 05/15/2028 2.875%	AA+	325,000	\$366,528	\$100.69	\$327,234	3.29%	\$9,344	2.75%
Accrued Income					\$1,980			
US Treasury Note 11/15/2026 2.000%	AA+	325,000	\$313,815	\$96.91	\$314,945	3.16%	\$6,500	2.77%
Accrued Income					\$1,378			
State Tax Exempt Total			\$2,153,784		\$2,102,433	20.98%	\$46,719	2.80%
Taxable								
Abbvie Inc 11/06/2022 2.900%	BBB+	125,000	\$122,129	\$99.97	\$124,957	1.26%	\$3,625	3.01%
Accrued Income					\$856			
Alibaba 3.600 11/28/24 24 11/28/2024 3.600% Call 08/28/2024 100.00	A+	200,000	\$218,815	\$99.28	\$198,555	1.99%	\$7,200	3.93%
Accrued Income					\$1,260			
Amazon.com 3.150 08/22/27 27 08/22/2027 3.150% Call 05/22/2027 100.00	AA	350,000	\$380,341	\$99.74	\$349,081	3.53%	\$11,025	3.21%
Accrued Income					\$4,869			

As of July 31, 2022 Page 21 of 32



College of the Desert Foundation

Decembries	S&P	O	Coot Books	Command Duis	Value	% Fixed	Annual	Yield to
Description	Rating	Quantity	Cost Basis	Current Price	Value	Income	Income	Maturity
Taxable								
Apple Inc 05/03/2023 2.400%	AA+	200,000	\$203,550	\$99.38	\$198,766	2.00%	\$4,800	3.23%
Accrued Income					\$1,173			
Bank New York Mellon 02/24/2025 3.000% Call 01/24/2025 100.00	А	125,000	\$119,893	\$98.81	\$123,514	1.25%	\$3,750	3.49%
Accrued Income					\$1,635			
Bank Nova 2.700 08/03/26 08/03/2026 2.700%	A-	350,000	\$374,577	\$95.97	\$335,892	3.40%	\$9,450	3.79%
Accrued Income					\$4,673			
BofAML 3.970 03/05/29 28 MTN 03/05/2029 3.970% Call 03/05/2028 100.00	A-	350,000	\$383,539	\$97.73	\$342,071	3.47%	\$13,895	4.37%
Accrued Income					\$5,635			
Bristol-Myers 3.400 07/26/29 29 07/26/2029 3.400% Call 04/26/2029 100.00	A+	350,000	\$397,092	\$98.96	\$346,374	3.46%	\$11,900	3.57%
Accrued Income					\$165			
Capital One Fin 3.900 01/29/24 23 01/29/2024 3.900% Call 12/29/2023 100.00	BBB	325,000	\$348,101	\$99.93	\$324,782	3.24%	\$12,675	3.95%
Accrued Income					\$70			
Charles Schwab 3.200 01/25/28 27 01/25/2028 3.200% Call 10/25/2027 100.00	A	350,000	\$383,329	\$98.04	\$343,125	3.43%	\$11,200	3.60%
Accrued Income					\$187			
Citigroup 3.520 10/27/28 27 FRN 10/27/2028 3.520% Call 10/27/2027 100.00	BBB+	350,000	\$383,018	\$95.84	\$335,439	3.38%	\$12,320	4.29%
Accrued Income					\$3,217			
Citigroup Inc 10/27/2022 2.700% Call 09/27/2022 100.00	BBB+	65,000	\$64,799	\$100.01	\$65,007	0.65%	\$1,755	2.63%
Accrued Income					\$458			

As of July 31, 2022 Page 22 of 32



College of the Desert Foundation

Describedies	S&P	•	0 1 5	0		% Fixed	Annual	Yield to
Description	Rating	Quantity	Cost Basis	Current Price	Value	Income	Income	Maturity
Taxable								
Comcast 3.950 10/15/25 25 10/15/2025 3.950% Call 08/15/2025 100.00	A-	200,000	\$226,512	\$101.43	\$202,867	2.05%	\$7,900	3.47%
Accrued Income					\$2,326			
General Mtrs Finl 05/09/2023 3.700% Call 03/09/2023 100.00	BBB	350,000	\$363,477	\$99.76	\$349,157	3.51%	\$12,950	4.01%
Accrued Income					\$2,950			
Goldman Sachs 1.093 12/09/26 25 FRN 12/09/2026 1.093% Call 12/09/2025 100.00	BBB+	350,000	\$337,276	\$90.04	\$315,154	3.15%	\$3,826	3.58%
Accrued Income					\$553			
Goldman Sachs Gr 05/22/2025 3.750% Call 02/22/2025 100.00	BBB+	50,000	\$51,572	\$99.92	\$49,960	0.50%	\$1,875	3.78%
Accrued Income					\$359			
Halliburton Co HI 08/01/2023 3.500% Call 05/01/2023 100.00	BBB+	85,000	\$86,150	\$99.50	\$84,575	0.86%	\$2,975	4.02%
Accrued Income					\$1,488			
Home Depot Inc 04/01/2026 3.000% Call 01/01/2026 100.00	A	90,000	\$92,440	\$99.40	\$89,457	0.90%	\$2,700	3.17%
Accrued Income					\$900			
iShares Floating Rate Note Etf - FLOT		2,500	\$127,417	\$50.20	\$125,500	1.25%	\$1,032	
JP Morgan 1.578 04/22/27 26 FRN 04/22/2027 1.578% Call 04/22/2026 100.00	A-	300,000	\$281,750	\$90.94	\$272,816	2.74%	\$4,734	3.68%
Accrued Income					\$1,302			
Morgan Stanley 3.125 01/23/23 MTN 01/23/2023 3.125%	A-	200,000	\$204,651	\$100.04	\$200,078	2.00%	\$6,250	3.04%
Accrued Income					\$139			

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Description	S&P Rating	Quantity	Cost Basis	Current Price	Value	% Fixed Income	Annual Income	Yield to Maturity
Taxable	_							
Morgan Stanley 4.210 04/20/28 27 MTN 04/20/2028 4.210% Call 04/20/2027 100.00	A-	325,000	\$313,338	\$99.75	\$324,192	3.27%	\$13,683	4.26%
Accrued Income					\$3,839			
Novartis Cap Corp 11/20/2025 3.000% Call 08/20/2025 100.00	AA-	90,000	\$92,539	\$99.73	\$89,756	0.90%	\$2,700	3.09%
Accrued Income					\$533			
Oracle 2.950 04/01/30 30 04/01/2030 2.950% Call 01/01/2030 100.00	BBB	350,000	\$380,245	\$88.35	\$309,236	3.12%	\$10,325	4.78%
Accrued Income					\$3,442			
Royal Bk Cda Global Med Term Nts Book 1.150% 06/10 06/10/2025 1.150%	A	350,000	\$350,137	\$93.18	\$326,142	3.26%	\$4,025	3.68%
Accrued Income					\$570			
Simon Propty 2.000 09/13/24 24 09/13/2024 2.000% Call 06/13/2024 100.00	A-	350,000	\$356,771	\$96.74	\$338,589	3.41%	\$7,000	3.61%
Accrued Income					\$2,683			
Starbucks 3.550 08/15/29 29 08/15/2029 3.550% Call 05/15/2029 100.00	BBB+	175,000	\$191,847	\$97.09	\$169,913	1.72%	\$6,213	4.03%
Accrued Income					\$2,865			
TD 0.750 06/12/23 MTN 06/12/2023 0.750%	A	125,000	\$122,033	\$97.74	\$122,169	1.22%	\$938	3.43%
Accrued Income					\$128			
Toyota 0.681 03/25/24 24 03/25/2024 0.681% Call 02/25/2024 100.00	A+	350,000	\$348,154	\$95.85	\$335,490	3.36%	\$2,384	3.28%
Accrued Income					\$834			
Truist Financial 1.125 08/03/27 27 MTN 08/03/2027 1.125% Call 06/03/2027 100.00	A-	350,000	\$340,742	\$87.44	\$306,035	3.07%	\$3,938	3.91%
Accrued Income					\$1,947			

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Description	S&P Rating	Quantity	Cost Basis	Current Price	Value	% Fixed Income	Annual Income	Yield to Maturity
Taxable		-						 _
Verizon 4.125 03/16/27 03/16/2027 4.125%	BBB+	85,000	\$98,228	\$102.35	\$86,996	0.88%	\$3,506	3.57%
Accrued Income					\$1,315			
VF 2.400 04/23/25 25 04/23/2025 2.400% Call 03/23/2025 100.00	A-	250,000	\$260,200	\$96.92	\$242,290	2.43%	\$6,000	3.60%
Accrued Income					\$1,633			
Walt Disney Co 12/01/2022 2.350%	BBB+	100,000	\$96,036	\$99.74	\$99,738	1.00%	\$2,350	3.13%
Accrued Income					\$392			
Wells Fargo 2.393 06/02/28 27 MTN 06/02/2028 2.393% Call 06/02/2027 100.00	BBB+	200,000	\$206,920	\$91.47	\$182,945	1.83%	\$4,786	4.05%
Accrued Income					\$784			
Wells Fargo Co Mtn Be 09/29/2025 3.550%	BBB+	150,000	\$153,685	\$99.42	\$149,133	1.51%	\$5,325	3.74%
Accrued Income					\$1,805			
Taxable Total			\$8,461,296		\$7,916,735	79.02%	\$221,007	3.74%
Total			\$10,615,080		\$10,019,169	100.00%	\$267,726	3.54%

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Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Equities	Annual Income	Current Yield
Communication Services						·		
Alphabet Inc CI A	GOOGL	720	\$21,929	\$116.32	\$83,750	0.96%	\$0	0.00%
Alphabet Inc Class C	GOOG	1,000	\$29,031	\$116.64	\$116,640	1.33%	\$0	0.00%
Comcast Corp CI A	CMCSA	4,000	\$200,625	\$37.52	\$150,080	1.71%	\$4,320	2.88%
Disney Walt Co	DIS	1,000	\$105,740	\$106.10	\$106,100	1.21%	\$0	0.00%
Meta Platforms Inc	META	500	\$84,116	\$159.10	\$79,550	0.91%	\$0	0.00%
Verizon Communications	VZ	3,000	\$164,044	\$46.19	\$138,570	1.58%	\$7,830	5.65%
Communication Services To	otal		\$605,484		\$674,690	7.71%	\$12,150	1.80%
Consumer Discretionary								
Amazon Inc	AMZN	1,000	\$17,192	\$134.95	\$134,950	1.54%	\$0	0.00%
Garmin Ltd	GRMN	1,000	\$96,436	\$97.62	\$97,620	1.12%	\$2,920	2.99%
Genuine Parts Co	GPC	1,000	\$134,645	\$152.87	\$152,870	1.75%	\$3,580	2.34%
Home Depot Inc	HD	250	\$27,677	\$300.94	\$75,235	0.86%	\$1,900	2.53%
Nike Inc Class B	NKE	400	\$36,027	\$114.92	\$45,968	0.53%	\$488	1.06%
Starbucks Corp	SBUX	1,500	\$121,108	\$84.78	\$127,170	1.45%	\$2,940	2.31%
Toyota Motor Corp ADR	TM	500	\$78,181	\$162.59	\$81,295	0.93%	\$0	0.00%
V F Corporation	VFC	2,500	\$135,189	\$44.68	\$111,700	1.28%	\$5,000	4.48%
Consumer Discretionary To	tal		\$646,455		\$826,808	9.45%	\$16,828	2.04%
Consumer Staples								
Coca Cola Company	KO	2,500	\$125,992	\$64.17	\$160,425	1.83%	\$4,400	2.74%
Costco Wholesale Corp	COST	250	\$81,020	\$541.30	\$135,325	1.55%	\$900	0.67%
Kraft Heinz Co	KHC	3,000	\$82,078	\$36.83	\$110,490	1.26%	\$4,800	4.34%
Pepsico Inc	PEP	750	\$103,941	\$174.96	\$131,220	1.50%	\$3,450	2.63%
Procter & Gamble	PG	500	\$42,210	\$138.91	\$69,455	0.79%	\$1,827	2.63%
Unilever Plc ADR	UL	1,500	\$80,230	\$48.66	\$72,990	0.83%	\$2,812	3.85%
Consumer Staples Total			\$515,471		\$679,905	7.77%	\$18,189	2.68%

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Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Equities	Annual Income	Current Yield
Energy								
Chevron Corp	CVX	1,250	\$136,301	\$163.78	\$204,725	2.34%	\$7,100	3.47%
Kinder Morgan Inc	KMI	5,000	\$76,967	\$17.99	\$89,950	1.03%	\$5,550	6.17%
Energy Total			\$213,268		\$294,675	3.37%	\$12,650	4.29%
Financials								
Chubb Limited	СВ	500	\$65,370	\$188.64	\$94,320	1.08%	\$1,660	1.76%
Huntington Bancshs Inc	HBAN	7,500	\$117,084	\$13.29	\$99,675	1.14%	\$4,650	4.67%
JP Morgan Chase & Co	JPM	1,500	\$202,657	\$115.36	\$173,040	1.98%	\$6,000	3.47%
Morgan Stanley	MS	1,000	\$59,311	\$84.30	\$84,300	0.96%	\$3,100	3.68%
The Charles Schwab Corp	SCHW	1,750	\$82,273	\$69.05	\$120,838	1.38%	\$1,540	1.27%
Truist Financial Corp	TFC	4,000	\$241,929	\$50.47	\$201,880	2.31%	\$8,320	4.12%
Financials Total			\$768,623		\$774,053	8.84%	\$25,270	3.26%
Healthcare								
AbbVie Inc	ABBV	1,000	\$75,823	\$143.51	\$143,510	1.64%	\$5,640	3.93%
Amgen Incorporated	AMGN	1,000	\$221,251	\$247.47	\$247,470	2.83%	\$7,760	3.14%
Biomarin Pharmaceutical	BMRN	500	\$40,095	\$86.05	\$43,025	0.49%	\$0	0.00%
CVS Health Corp	CVS	1,500	\$85,442	\$95.68	\$143,520	1.64%	\$3,300	2.30%
Johnson & Johnson	JNJ	750	\$112,744	\$174.52	\$130,890	1.50%	\$3,390	2.59%
Merck & Co Inc	MRK	2,500	\$184,537	\$89.34	\$223,350	2.55%	\$6,900	3.09%
Pfizer Incorporated	PFE	1,250	\$53,644	\$50.51	\$63,138	0.72%	\$2,000	3.17%
Roche Hldg Ltd Spon Adrf	RHHBY	2,500	\$98,014	\$41.47	\$103,675	1.18%	\$3,102	2.99%
Thermo Fisher Scientific	TMO	250	\$54,479	\$598.41	\$149,603	1.71%	\$300	0.20%
Unitedhealth Group Inc	UNH	342	\$40,940	\$542.34	\$185,480	2.12%	\$2,257	1.22%
Healthcare Total			\$966,969		\$1,433,660	16.38%	\$34,649	2.42%
Industrials								
ABB Ltd ADR	ABB	5,000	\$168,990	\$30.37	\$151,850	1.73%	\$4,381	2.89%
Cummins Inc	СМІ	250	\$33,627	\$221.31	\$55,328	0.63%	\$1,570	2.84%

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College of the Desert Foundation

Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Equities	Annual Income	Current Yield
Industrials								
Fanuc Ltd Adr	FANUY	1,750	\$29,172	\$17.18	\$30,065	0.34%	\$690	2.30%
FedEx Corporation	FDX	250	\$53,992	\$233.09	\$58,273	0.67%	\$1,150	1.97%
Honeywell International	HON	500	\$73,084	\$192.46	\$96,230	1.10%	\$1,960	2.04%
Raytheon Technologies Corp	RTX	2,000	\$178,216	\$93.21	\$186,420	2.13%	\$4,400	2.36%
Roper Technologies Inc	ROP	500	\$183,065	\$436.67	\$218,335	2.49%	\$1,240	0.57%
Schneider Elec Sa Adr	SBGSY	2,000	\$40,399	\$27.65	\$55,300	0.63%	\$1,229	2.22%
Union Pacific Corp	UNP	500	\$120,411	\$227.30	\$113,650	1.30%	\$2,600	2.29%
United Parcel Service Inc	UPS	750	\$82,032	\$194.89	\$146,168	1.67%	\$4,560	3.12%
Industrials Total			\$962,988		\$1,111,618	12.70%	\$23,780	2.14%
Information Technology								
Apple Inc	AAPL	2,000	\$37,566	\$162.51	\$325,020	3.71%	\$1,840	0.57%
Applied Materials Inc	AMAT	812	\$11,409	\$105.98	\$86,056	0.98%	\$844	0.98%
Broadcom Inc	AVGO	350	\$93,570	\$535.48	\$187,418	2.14%	\$5,740	3.06%
Cisco Systems Inc	CSCO	3,500	\$177,823	\$45.37	\$158,795	1.81%	\$5,320	3.35%
Intel Corp	INTC	3,500	\$186,382	\$36.31	\$127,085	1.45%	\$5,110	4.02%
Intl Business Machines	IBM	750	\$89,899	\$130.79	\$98,093	1.12%	\$4,950	5.05%
Mastercard Inc	MA	365	\$16,386	\$353.79	\$129,133	1.48%	\$715	0.55%
Microchip Technology Inc	MCHP	1,500	\$72,698	\$68.86	\$103,290	1.18%	\$1,806	1.75%
Microsoft Corp	MSFT	1,000	\$38,311	\$280.74	\$280,740	3.21%	\$2,480	0.88%
Qualcomm Inc	QCOM	750	\$72,959	\$145.06	\$108,795	1.24%	\$2,250	2.07%
Salesforce Inc	CRM	500	\$66,778	\$184.02	\$92,010	1.05%	\$0	0.00%
Taiwan Semiconductor ADR	TSM	1,000	\$46,581	\$88.48	\$88,480	1.01%	\$1,843	2.08%
Visa Inc	V	750	\$29,762	\$212.11	\$159,083	1.82%	\$1,125	0.71%
Information Technology Total			\$940,125		\$1,943,997	22.21%	\$34,024	1.75%
Materials								
Air Products & Chemicals Inc	APD	300	\$62,743	\$248.23	\$74,469	0.85%	\$1,944	2.61%
Albemarle Corp	ALB	500	\$41,692	\$244.31	\$122,155	1.40%	\$790	0.65%

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Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Equities	Annual Income	Current Yield
Materials								
BHP Group ADR	BHP	2,500	\$143,431	\$55.04	\$137,600	1.57%	\$16,250	11.81%
Dupont De Nemours Inc	DD	500	\$36,926	\$61.23	\$30,615	0.35%	\$660	2.16%
Ecolab Inc	ECL	400	\$70,508	\$165.17	\$66,068	0.75%	\$816	1.24%
Materials Total			\$355,300		\$430,907	4.92%	\$20,460	4.75%
Real Estate								
AvalonBay Communities Inc	AVB	750	\$136,455	\$213.94	\$160,455	1.83%	\$4,770	2.97%
Public Storage Inc	PSA	250	\$62,569	\$326.41	\$81,603	0.93%	\$2,000	2.45%
Real Estate Total			\$199,024		\$242,058	2.77%	\$6,770	2.80%
Utilities								
Dominion Energy Inc	D	750	\$53,665	\$81.98	\$61,485	0.70%	\$2,003	3.26%
Duke Energy Corp	DUK	1,000	\$81,249	\$109.93	\$109,930	1.26%	\$4,020	3.66%
Nextera Energy Inc	NEE	2,000	\$113,782	\$84.49	\$168,980	1.93%	\$3,400	2.01%
Utilities Total			\$248,695		\$340,395	3.89%	\$9,423	2.77%
Total			\$6,422,402		\$8,752,765	100.00%	\$214,192	2.45%

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Equity Funds

College of the Desert Foundation

Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Equity Funds	Annual Income	Current Yield
Domestic Funds								
iShares Core S&P Small-Cap ETF	IJR	5,000	\$296,614	\$101.59	\$507,950	50.76%	\$8,531	1.68%
Domestic Funds Total			\$296,614		\$507,950	50.76%	\$8,531	1.68%
International Funds								
Aberdeen Emerging Markets Inst Fund	ABEMX	8,271	\$111,738	\$13.11	\$108,429	10.84%	\$811	0.75%
Mirae Asset Emerg Mkts Great Consumer I	MICGX	7,588	\$159,051	\$12.45	\$94,471	9.44%	\$0	0.00%
SPDR DJ Wilshire Intl Real Estate ETF	RWX	2,500	\$93,402	\$29.99	\$74,975	7.49%	\$4,099	5.47%
Vanguard FTSE Developed Markets Index Fund ETF	VEA	5,000	\$253,949	\$42.96	\$214,800	21.47%	\$7,911	3.68%
International Funds Total			\$618,140		\$492,675	49.24%	\$12,820	2.60%
Total			\$914,754		\$1,000,625	100.00%	\$21,351	2.13%

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Alternatives & Hybrids

College of the Desert Foundation

Description	Symbol	Quantity	Cost Basis	Current Price	Value	% Alternatives	Annual Income	Yield
AQM Managed Futures Strategy	AQMIX	17,011	\$163,026	\$9.22	\$156,846	44.11%	\$8,572	5.47%
Robeco Boston Partners Long Short - BPIRX	BPIRX	12,285	\$187,701	\$16.18	\$198,771	55.89%	\$2,550	1.28%
Total			\$350,726		\$355,618	100.00%	\$11,122	3.13%

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